

14th August 2017

Malaysian Medical Association 4th Floor MMA House 124 Jalan Pahang 53000 Kuala Lumpur

Attn : Dr Arvindran a/l Alaga and Dr Kevin Ng Wei Shan

RE : SPECIAL OFFER FOR MALASYIAN MEDICAL ASSOCIATION MEMBERS PURCHASE

Dear Sirs,

Warmest greetings from all of us in NAZA AUTO to you, Malaysian Medical Association (MMA) staff and members.

Before we proceed any further, we would like to thank you for meeting up with our Corporate Sales team on 12th August 2017 at your good office where we had the chance to understand your needs and requirements. Based on our discussion, we are pleased to present to you our special scheme offer as tabulated below :-

Brand	Model	Prevailing Promo (Subject to change on a monthly basis)	Offer based on Nett Selling Price on top of prevailing promo	
KIA	Rio YB	NIL		
	Cerato 1.6SX	OT RM12,000		
	Sportage 2.0L GT	OT RM11,000		
	Sportage 2.0D AWD	5 Years FREE Maintenance		
	Sorento 2.4L MS	OT RM8,000		
	Sorento 2.4L HS	OT RM10,000		
	Sorento 2.2D HS	5 Years FREE Maintenance		
	Grand Carnival 2.2D KX	NIL		
	Grand Carnival 2.2D EX	NIL	3% discount from the ne	
	New KF Optima JF	NIL	selling price	
PEUGEOT	P208 Puretech	3 Years FREE Maintenance		
	P308 THP	OT RM10,000		
	3008 Active THP	NIL		
	3008 Allure THP	NIL		
CITROEN	GC4P Petrol	OT RM10,000		
	C4 Picasso	OT RM10,000		
	C4 Picasso L2	OT RM5,000		
	DS5 FL	OT RM5,000		

Note : Subject to stock availability

Offer is valid until 31st December 2017

Additional Offers:

- 12 months FREE excess to Subang Airport Sky Lounge
- Offer is extended to MMA direct family members

We trust that the above scheme will bring about greater savings for the MMA members who are considering purchasing the above models and it will be of great pleasure for us to serve them.

Please feel free to contact our Corporate Sales team should you require any further clarification and we will be more than happy to assist. Looking forward to a favourable reply from you soon. Have a pleasant day ahead.



STANDARD OPERATING PROCEDURE



View and test drive at branches or outlets
Step 1 • Identify and confirm car model, color and variant
• Customer to complete CIF Form
• Customer to get MMA HQ to confirm membership
• Customer or MMA HQ to scan and email signed & stamped CIF form to
Step 4 <u>nato.corporatesales@naza.com.my</u>
Naza Auto Corporate sales representative will contact customer and
Step 5 guide on the next course of action
• END
Step o

NAZA Auto Sdn Bhd - CIF Form

	N BHD Corporate	Sales Progra	im		
Section 1: PARTN	nation Form (CIF)				
Company Name: Mai	laysian Medical Assoc	iation	15		
Address:	4 th Floor MMA House, 124 Jalan Pahang				
5300	00 Kuala Lumpur	5	N.		
Contact Name: Rafik	ah Nordin	101	V)		
Contact's Email Addr		Contact's Phone: 03-40411375 ext 113			
SECTION 2: To be Associate, Potential Owner's Full Name:	completed by Eligible Purchase or Loyalty	Corporate Par		sio	
John Doe	201	Phone: 012.345 6789			
Email Address: johnd	boeggman.com	Phone: 012-34	12 67 89		
Mailing Address: No.	1 Jalan Permaisuri 1/1	1, Taman Perm	aisuri, 56000 Kuala Lu	mp	
Section 3: To be co	ompleted by the Nazi	a Auto Sdn Bh	d Corporate Sales Pr	ogr	
Section 3: To be co participating Branch Branch/Dealer Name	h or Dealer	a Auto Sdn Bh Branch/Dealer		ogr	
participating Branch	h or Dealer	Branch/Dealer			
participating Branch Branch/Dealer Name	h or Dealer	Branch/Dealer	Location:		
partic(pating Brand) Branch/Dealer Name Peugeot Model: Salesperson Name:	Date of Order	Branch/Dealer	Location:		
participating Brench Branch/Dealer Name Peugeot Model	Date of Order	Branch/Dealer	Location:		
partic(pating Brand) Branch/Dealer Name Peugeot Model: Salesperson Name:	Date of Order	Branch/Dealer	Location:		
Participating Branch Branch/Dealer Name Peugeot Model Salesperson Name: Sales Manager Name	Date of Order	Branch/Dealer	Location: Customer Delivery Da		
Participating Branch Branch/Dealer Name Peugeot Model Salesperson Name: Sales Manager Name	Date of Order Date of Order verified by:	Branch/Dealer	Location: Customer Delivery Da		

Supporting Documents Required

For Individual Registration

- 1. Signed and stamped CIF Form
- 2. NRIC
- 3. Driving license
- 4. Passport and Employment/Contract Letter (foreigners)
- 5. 3 months Salary Slip
- 6. 3 months bank statement
- 7. Latest EA Form
- Note : Local guarantor is compulsory for foreigner and guarantor need to submit documents as per item 2, 5 and 6



NAZA AUTO SDN BHD Corporate Sales Program Customer Information Form (CIF)									
SECTION 1: PARTNER INFORMATION									
Company Name:									
Mailing Address:									
Contact Name:									
Contact's Email Address:			Contact's Phone:						
SECTION 2: To Associate, Pote				ner/Employee, Professional					
Owner's Full Name:			Title:						
Email Address:			Phone:						
Mailing Address:									
Section 3: To participating Br			Auto Sdn Bh	d Corporate Sales Program					
Branch/Dealer Name:			Branch/Dealer Location:						
Car Brand	Car Brand			Customer Delivery Date:					
Model / Variant / Colour									
Sales Manager Name:									
Applied by:		Verified by:		Approved by:					
Name : Date :		Name : Designation : Date :		Name : Designation : Date :					

