MY CORPORATE More Values More Savings

NIN





vicin.

Access to exclusive MyCorporate fares



BENEFITS	FARE ONLY	CORPORATE LITE	CORPORATE FULL FLEX
FLEXIBILITY			
Flight Time Changes	48 hours before	24 hours before	2 hours before
Flight Change	Fee Applicable	Fee Waived (x1) Fare Different Applies	Unlimited Fee Waived Fare Difference Applies
GoShow	Х	х	\checkmark
VALUE			
Meal	×	Included*	Included [^]
Seat	×	Standard Seat Selection	Hot Seat Selection
Baggage	×	×	20kg
Xpress Boarding	×	X	\checkmark
Xpress Baggage	×	×	\checkmark
Dedicated Check-in	х	\checkmark	~
Premium Red Lounge**	х	X	\checkmark
Insurance by Tune Protect***	×	×	\checkmark
BIG Points per MYR1	Earn up t	to 12 BIG Points for every MYR	1 spent. ****

** Premium Red Lounge available at KLIA2 has temporarily ceased operation

*** Baggage delay and One-Hour On-Time Guarantee

**** BIG Points are awarded based on travellers' membership status. Please visit <u>www.airasiabig.com</u> or download the BIG Loyalty mobile app.

AirAsia MyCorporate - Benefits & Privileges

BEFORE



Free & Unlimited Change *Change flight time & date up to 2 hours before departure!



GoShow *Ability to board an earlier flight on the same day With Zero cost!



Group Booking System *Bulk booking (Min 10 pax) with flexibility to upload names 1 week prior to departure



Complimentary Seat Selection *Hot Seat or Standard Seat



Complimentary 20kg Baggage *Hassle-free



Complimentary Inflight "Hot" Meal *Full selection of hot meal

RIN	



Priority Check-In Counter *Faster check-in process with Dedicated "Premium Flex" counter



Xpress Boarding *Be at the front of the line and board first



Xpress Baggage *Priority baggage tag



Complimentary Travel Insurance * Flight and baggage delay insurance protection

AFTER



Extensive Travel & Expense Report Travel spend report and analysis



BIG Points *Be rewarded & Redeem free flights



Dedicated Corporate Client Support *EVERYDAY from 9AM - 6PM

MY CORPAIRATE *Terms & conditions applies *Subject to seat availability

"GoShow" privilege : Exclusive for MyCorporate Clients

* Standby for an earlier flight on the same day, same destination for Zero Cost (RM 0) * Available for Corporate Full Flex ticket.





GoShow

Standby for an earlier flight On the same day & destination Zero Cost (RM0)





MEETING FINISHED EARLY?

YOU CAN LEAVE EARLIER WITH NO **EXTRA CHARGE**



VISIT OUR SERVICE **COUNTER TO BE ON STANDBY FOR AN EARLIER FLIGHT**



HOP ON

FLIGHT

THE NEXT

AVAILABLE



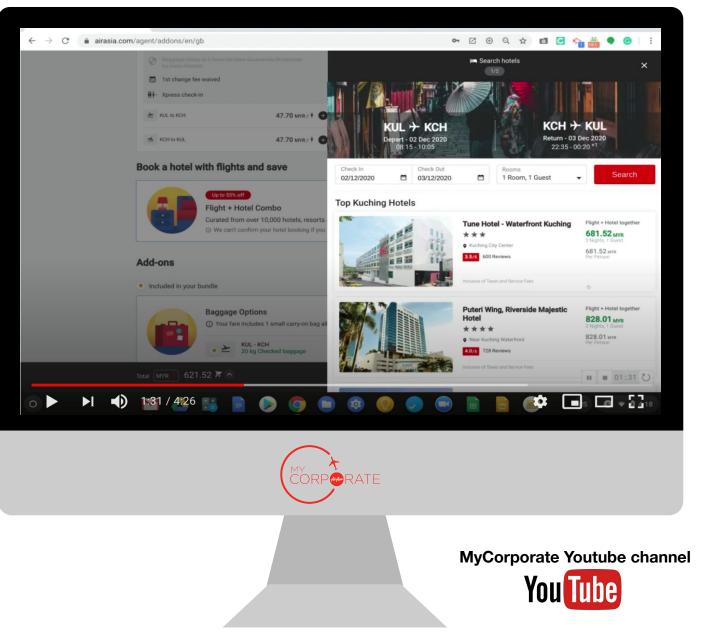
ARRIVE AHEAD OF YOUR PLANNED SCHEDULE

Preview of MyCorporate Platform

dd a bundle fo	r greater savings			Compare bundl	es AirAsia	Manage	e my booking Group	booking Support	⊕ EN ▼	MYR - PANG
Corporate Lite	Value	for money Corpo	rate Full Flex	Flexibility	1					AG Balance 4,757.11
is 11 ₪ ##-			is 11 🕑 🗇 iii-	~	MORE 1	THAN JU	JST AN	AIRL	NE	Manage agency profile
► KUL to KCH	47.70 мү		-	98.58 myr / † 🕂	more perks when	you book Flights,	SNAP (Flight + H	otel) and Activit	ies	+ Enroll an agent
					SALE	SALE	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 	i di	4.4	Agent Management
KCH to KUL	47.70 мү		H to KUL	98.58 myr / 🕴 🕂	🛧 Flights 👗	Flight + Hotel 🛛 👰 Activ	ties 👔 Hotels	Duty-free	Travel Protection	AG Report
ook a hotel wit	th flights and save	*40	cess to Cor	porate Rate	From	To		Depart date	Return di	Sales Report
				porato nato	Kuala Lumpur (KUL)	Contraction To Kuching	(KCH)	10/07/2020	13/07/2	Skyagent (Old)
	Up to 55% off Flight + Hotel Combo Curated from over 10,000 hotels,	resorts and rentals to s	uit vour hudget	>	1 Adult 👻 Multi-city	Promo code				➔ Logout
			un your budget							
	We can't confirm your hotel booking	ig if you decide to hold bo	oking.		Find out more	to date with our COVID-19 Guide	lines			
BOOK MY FLIGHT MOFILE MANA	MANAGE Y BOOKING MANAGE COMPANY DETAILS COMPANY DETAILS COMPANY DETAILS XIIIS XIIIS XIIIS XIIIS XIIIS XIIIS	+ ENROLL TRAVEL MANAGER Unlimited su one corpora	PROFILE MANAGEMENT			sia and beyond v before they're all gone.	Melbourne - Avalon	Taip	ei - Taoyuan	Osaka - Kan
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BOOK MY FLIGHT ROFILE MANA se this section to find your Fravel Man	MANAGE Y BOOKING MANAGE COMPANY DETAILS COMPANY DETAILS COMPANY DETAILS XIIIS XIIIS XIIIS XIIIS XIIIS XIIIS		PROFILE MANAGEMENT	gROUP BOOKING r ment	Find out more Flight promo to As Seats are limited. Book nov	sia and beyond v before they're all gone.	Melbourne - Avalon	۲ ۲		Corporate Yout

Video Preview of MyCorporate Platform

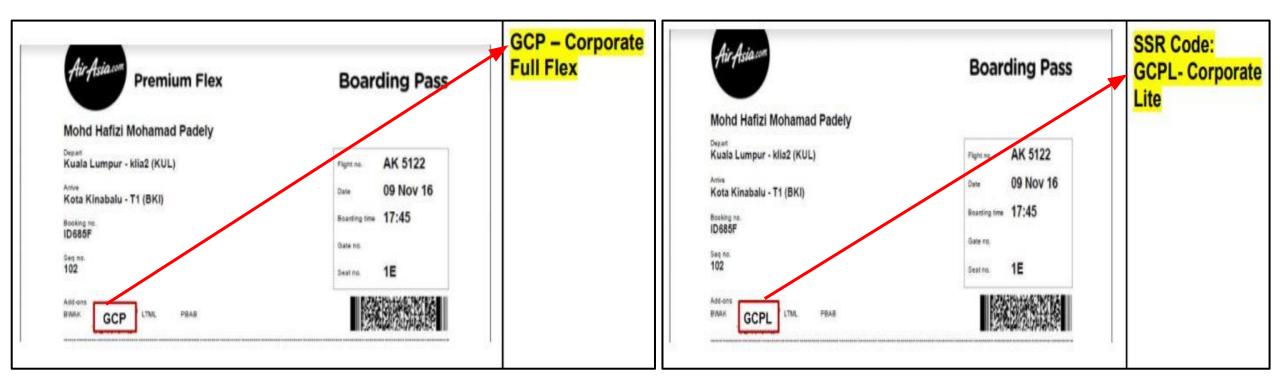
- 1) MyCorporate Introduction Video: <u>https://youtu.be/17c5Hy6BeQg</u>
- 2) How to book MyCorporate fares: https://youtu.be/2dovDNo9fM0
- 3) Manage My Booking(Flight Changes & Add-ons): <u>https://youtu.be/u3YmYhgLKXA</u>
- 4) Sub-ID creation with user role (Normal User with Credit Card Payment): <u>https://youtu.be/-lzI9LIwWwY</u>
- 5) How to extract <u>AG Prepayment Report &</u> <u>Sales Report(Flights Booking Report)</u>



AirAsia MyCorporate Boarding Pass

Identification and Indicator using SSR Code:

- 1. GCP Corporate Full Flex
- 2. GCPL Corporate Lite



)RP Are Asia RATE

AirAsia MyCorporate - Purchase Report

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Confirmed

Confirmed

Confirmed

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MY CORPAND RATE

GC1

GC1

GC1

1128MYCORP 1128MYCORP orp Demo Sdn Bh

1128MVCORD 1128MVCORD orn Domo Sdn Rh

1128MYCORP

1128MYCORP orp Demo Sdn Bh

Identification and Indicator

Chia Lun Kuan

Hooi Chong Yeoł

Maharis Rin Cho Ar

	А	В	C	D	E	F	G	н	I	J	К
1	RecordLocator	AgentName	EmailAddress	BookingMth	BookingDate	dvPurchaseD	ay CarrierCode	DepartureDate	ReturnDate	ТгірТуре	Sector1
2	ISPKRI	Zoe_Corp	ohzoe@airasia.cc	12	12/24/2019	17	AK	0-01-10 06:35:00	1/10/2020 6:35:00	RoundTrip	PENSGN
3	ISPKRI	Zoe_Corp	ohzoe@airasia.cc	12	12/24/2019	17	AK	0-01-10 06:35:00	1/10/2020 6:35:00	RoundTrip	PENSGN
4	L83M4R	Zoe_Corp	ohzoe@airasia.cc	12	12/23/2019	42	AK	0-02-03 04:15:00	1/1/1970 0:00:00	OneWay	PENSGN
5	C8E6FB	Zoe_Corp	ohzoe@airasia.cc	12	12/21/2019	27	AK	0-01-17 06:35:00	1/17/2020 6:35:00	RoundTrip	PENSGN
6	LSGP4V	Zoe_Corp	ohzoe@airasia.cc	12	12/15/2019	22	AK	0-01-06 04:15:00	1/10/2020 6:35:00	RoundTrip	PENSGN
7	M6EZSK	Zoe_Corp	ohzoe@airasia.cc	12	12/17/2019	48	AK	0-02-03 04:15:00	3/6/2020 6:35:00	RoundTrip	PENSGN
8	I3JZXD	Zoe_Corp	ohzoe@airasia.cc	12	12/17/2019	22	AK	0-01-08 04:15:00	1/10/2020 6:35:00	RoundTrip	PENSGN
9	N3YK2D	Zoe_Corp	ohzoe@airasia.cc	12	12/18/2019	19	AK	0-01-06 04:15:00	1/10/2020 6:35:00	RoundTrip	PENSGN
10	EURIWP	Zoe_Corp	ohzoe@airasia.co	12	12/17/2019	15	AK	0-01-01 04:15:00	1/22/2020 6:35:00	RoundTrip	PENSGN
Se	ctor3 Sector	4 Passenger	Name BookingStatus	s TotalPax	TotalSegments	TotalSeats	PaymentName wnir	gCarrierCo0rganiza	tionCodrceOrganiz	ationOrganizationNar	n RoleCod
SGI	NPEN	Chee Yoong	Won Confirmed	1	2	2 <i>F</i>	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Beng Khim	Ong Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	GC1
		Yee Lin L	liew Confirmed	1	1	1 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Joon Moi	Chan Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Hong Heok	Ng Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Maharis Bin C	he Ar Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Wei Chun	Lim Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Foong Kew	Wone Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	st GC1
SGI	NPEN	Maharis Bin C	he Ar Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	GC1
SIN	IPEN	William	Toh Confirmed	1	2	2 A	Agency Payment	AK 1128M	YCORP 1128MYC	ORP orp Demo Sdn E	sr GC1

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SIMULATION

MyCorporate Simulation

Fare Comparison for Domestic Flights by AK (Malaysia)



Fare + Add-Ons	FARE ONLY (PURCHASE ADD-ONS SEPARAT	CORPORATE LITE	CORPORATE FULL FLEX
Flight Time & Date Change (x Hours Before Departure)	48 hours	24 hours	2 hours
Change Fee	116.60	FOC *1 time	FOC *Unlimited
Seat Selection : Hot Seat / Standard Seat	40.90	FOC (Standard Seat)	FOC (Hot Seat)
Meal + 350ml mineral water	10.60 F	FOC	FOC
Baggage 20kg		Available at Purchase	FOC
Priority Express Baggage	6.60	Available at Purchase	FOC
Insurance*	Not Available	Not Available	FOC
Go Show	Not Available	Not Available	FOC
*Potential SAVING \$\$\$ from Fixed Corporate Bundle Rate (Inclusive SST)	214.70	47.70	98.58
[B] BASE FARE (*Dynamic) 🦯	100.00	100.00	100.00
[A+B] TOTAL PAYABLE (MYR)	314.70	147.70	198.58
Example: KUL-BKI (one-way) is MYR 100			
Insurance* : 1-hour On-Time Guarantee (MYR 200 payout for flight exceeding 1 hour) & Baggage Delay (MYR 120 payout every 6-hour		Money. & Maximum Flex	ibility. Non-Fixed Price
* "Fixed Add-On Rate" applies from Non-Promo fare onwards.		Savings of up MYR 116.12	L HIVAD ADD IN ROTA
** Note: 6% SST applied as per 1 September 2018.			

MyCorporate Simulation

Fare Comparison for International Flight by AK (< 4 hours)



Fare + Add-Ons	FARE ONLY (PURCHASE ADD-ONS SEPARATELY)	CORPORATE LITE	CORPORATE FULL FLEX
Flight Time & Date Change (x Hours Before Departure)	48 hours	24 hours	2 hours
Change Fee	120.00	FOC *1 time	FOC *Unlimited
Seat Selection : Hot Seat / Standard Seat	ر 41.90	FOC (Standard Seat)	FOC (Hot Seat)
Meal + 350ml mineral water	10.00	FOC	FOC
Baggage 20kg	→ 65.00 From		FOC
Priority Express Baggage	13.00 MYR 208	Available at Purchase	FOC
Access to AirAsia Premium Red Lounge	79.00	Available at Purchase	FOC
Insurance*	Not Available	Not Available	FOC
Go Show	Not Available	Not Available	FOC
Potential SAVING \$\$\$ from [A] ADD-ONS COST	328.90	55.00	113.00
[B] BASE FARE (*Dynamic) 🦯	100.00	100.00	100.00
[A+B] TOTAL PAYABLE (MYR)	428.90	155.00	213.00
Example: KUL-DMK (one-way) is MYR 100			
Insurance* : 1-hour On-Time Guarantee (MYR 200 payout for flight o exceeding 1 hour) & Baggage Delay (MYR 120 payout every 6-hours		ey. Enjoy Peace of Min	
 * "Fixed Add-On Rate" applies from Non-Promo fare onwards. 	5, max with 500)	Maximum Flexibili Savings of up to	
 ** Note: 6% SST applied as per 1 September 2018. 		MYR 215.90!	Fixed Add-On Rate

After-Sales Support for AirAsia MyCorporate Clients





COMPARISON	AirAsia.com	AirAsia MyCorporate				
New Booking	Up to 4 hours before departure	Up to 3 hours before departure				
After-Sales Support	Not available	AVA Corporate Chat Support (DAILY 24 hou Telephone : +603 8660 0010 (DAILY 9AM – 6PM) Client Support Email : <u>clientsupport@airasia.com</u> (DAILY 9AM – 6PM) Sales team: <u>maa_corpsales@airasia.com</u>				
Report	Not available	Available via MyCorporate Pla	atform			
Payment options	Debit / Credit Cards (Master, VISA & AMEX)	Debit / Credit Cards (Master, VISA & AMEX) AG Prepayment (Prepaid account via Bank Transfer & JomPAY)	Processing fee waiver. T&C applies.			

THANK YOU

airasia.com/MyCorporate | Email: maa_corpsales@airasia.com

